

Grantseeking



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Learning Outcomes

- Explain the five steps in grantseeking.
- Describe what factors are significant when researching funders.
- State why building a relationship with a funder is an important key to success.
- Explain how to follow up effectively after submitting a proposal.

Course Level

- Introductory — no suggested prerequisites
- Suggested companion course: Proposal Writing

Certification Credits

- Take the optional final quiz. If you pass with 70% or more, you can download a Campus Certificate of Completion.
- Participation in the course is applicable for 2 points in Category 1.B – Education of the CFRE International application for initial certification and/or recertification.

Duration

- This course takes about two hours to complete, but you'll have full access to the course for three months. Move through it at your own pace: all at once; in short modules; breeze through once, then come back for a refresher down the road. You're in complete control, so learn at the times and speed that work best for you.

Price

- \$127 per user*; 3 months unlimited access.

Guaranteed

- All courses are fully guaranteed. If you aren't completely satisfied with your course, please just let us know and we'll happily refund the full course fee, no questions asked.

Free Demo

- Try a free demo version of any Campus course to see how practical, friendly, and fun they are to use.

Approved Provider For



Continuing Education

Visit: CharityVillageCampus.com
E-mail: campus@charityvillage.com

* Prices subject to change without notice.

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Downloadable Resources

- Each Campus course includes a series of downloadable resources, a toolkit of worksheets, checklists, samples, reviews, and additional references that you can take away with you and pull out anytime you need them in the future.

Resources included in this course:

- Legal definitions of private and public foundations
- Glossary of granting organizations
- Checklist of information to collect about your organization
- Brainstorming questions to help focus your project
- Outline of typical proposal components
- Letter of Intent
- Questions to ask funders
- Sample case for support
- Prospect research search parameters
- Prospect research information sources
- Prospect screening worksheet
- Prospect tracking worksheet
- Prospect research exercise
- What to do after you hear from the funder
- Donor recognition ideas

System Requirements

- Windows: Windows 98 SE or newer, Microsoft Internet Explorer 5 or Mozilla Firefox web browser, Macromedia Flash Player 7, Windows Media Player 9, broadband (e.g. Cable/DSL) Internet connection (dial-up users, please contact us), minimum screen resolution of 1024x768, sound card and speakers or headphones recommended.
- Macintosh: Mac OS X 10.2 or newer, Apple Safari or Mozilla Firefox web browser, Macromedia Flash Player 7, QuickTime 5, broadband (e.g. Cable/DSL) Internet connection (dial-up users, please contact us), minimum screen resolution of 1024x768, speakers or headphones recommended.



Excellent course and programs. This is easy for anyone to use as a beginner, or as a refresher for those of us who just need to get back to basics! The Grantseeking course was excellent! The resource materials and information learned from the course allows beginners and experienced fundraisers to hit the ground running! Bravo!



— Marianne Hebb, London, ON

